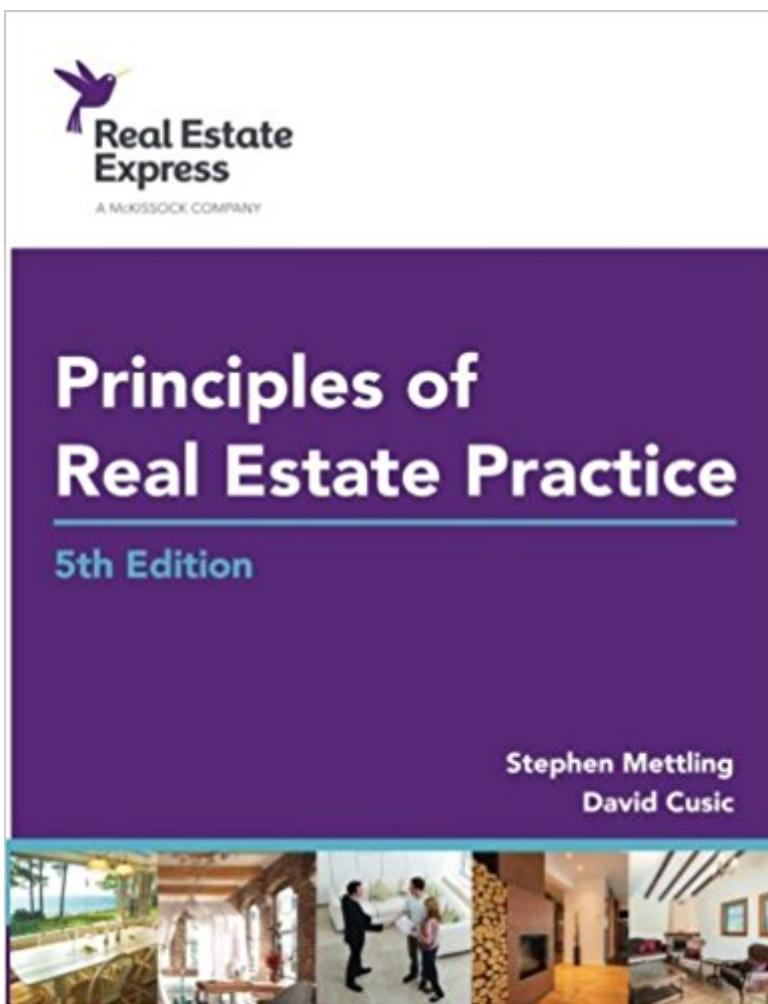


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Principles Of Real Estate Practice: Real Estate Express 5th Edition



Synopsis

Real Estate Express students can now purchase complete printed copies of their courseâ™s e-textbook, Principles of Real Estate Practice by Mettling and Cusic. Principles of Real Estate Practice has already helped over 250,000 REX students successfully complete their required courses and state license exam over the past twelve years. Now, to further enhance your learning experience, and to better prepare you to pass both the required course and the state exam, Real Estate Express is pleased to offer all students the immediate availability of the printed text. You can purchase Principles of Real Estate Practice today at a \$5.00 discount below the normal retail price. We strongly recommend that you take advantage of this unique opportunity! Principles of Real Estate Practice is a modern learning tool for the student preparing to enter the real estate business as a licensed professional. The textbook contains the essentials of real estate principles, law, and practices taught in real estate schools and colleges across the country, including all those fundamentals that real estate educators, practicing professionals, national testing services, and state licensing officials agree are necessary for basic competence. Principles of Real Estate Practice covers the national requirements for the initial 30-90+ hours of classroom study, or its equivalent, mandated by state license laws across the country. Principles of Real Estate Practice is tailored to the needs of the pre-license student. Its examples and exercises are grounded in the authorsâ™ fifty combined years in real estate education. The textbook is designed to make it easy for students to learn the material and pass their real estate exam prepare students for numerous career applications stress practical, rather than theoretical, skills and knowledge. Table of Contents
The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Real Estate Leases Land Use Planning and Control Legal Descriptions Real Estate Contract Law Agency Listing Agreements The Brokerage Business Contracts for the Sale of Real Estate Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Ethics: Laws and Practices Closings Real Estate Licensing and Regulation Risk Management Property Management Real Estate Mathematics and Formulas Glossary of Residential Style and Construction Terms Glossary of General Real Estate Terms Index

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For over forty years, Stephen Mettling and David Cusic, PhD, have operated Performance Programs Company, one of the nation's most successful custom training organizations specializing in real estate program development. Mr. Mettling and Dr. Cusic have jointly written over 100 books, courses, and custom programs in all facets of real estate for some of the country's largest organizations including the National Association of Realtors® and its many Institutes. Mr. Mettling has also served as vice president and author for the country's largest real estate training and publishing organization. Under various capacities, he has managed the acquisition, development, and sale of national real estate textbooks and publications, as well as directed the country's largest affiliated group of real estate schools. Dr. Cusic, an author and educator with international real estate training experience, has been engaged in vocation-oriented education since 1966. Specializing in real estate training since 1983, he has developed numerous real estate training programs for corporate and institutional clients around the country.

Very complete, thorough, and part of the online classes, for licensing.

It's a good book. Using this to get my real estate license. My class has this digital copy but I like to read on paper from time to time and put the iPad down.

Easy to read and highlight without bleed through. Good quizzes and good practice test. Wish there were a few more definitions and the back and the index was a little more thorough. It would be really good to have a math section separate along with the math questions in the back, but I have taken this book everywhere and used often and it's still in excellent condition.

The book is very intense in topic. You have to be well versed in the glossary in the back and to be

able to jump around when trying to find info on one particular thing. It could be covered in so many places. I think it is a must need to compliment the coarse. The reason for the 4 stars is it doesn't go in sequence with the coarse it is meant for.

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